

Meet the members...
Davis Burton Sellek
Chartered Accountants



Davis Burton Sellek are not your typical chartered accountants, business and tax advisers. Clients are more like old friends than business acquaintances – dropping off files into the Sunningdale office and pausing to catch up over a cup of coffee.

New clients walking in off the street are greeted with the warmest of smiles and invited to sit down and talk about their business and personal finance concerns straight away (no appointment needed).

Every client receives the same exceptional personal service that has earned Davis Burton Sellek the reputation locally, nationally and internationally of being a firm which delivers.

Staff know their clients inside and out – what they like and dislike, their passions and interests and generally what makes them tick. What's more, a hands-on approach from the firm's partners means clients receive the very best advice and are not simply handed over to juniors.

What really makes this practice a breath of fresh air is its staff. There's Dawn, the partner, who spends weekends on the touchline supporting Camberley Town U12 Rebels; Geoff, the partner, who wins trophies for target shooting; Mark, the guitarist; Clare the artist; Colin the aviation enthusiast; Sam the green finger expert; Lindsay, the ice hockey supporter; Leanda the music artist and Val – tennis fan extraordinaire. Not your typical accountant profile!

Davis Burton Sellek is passionate about getting involved with the local community and changing people's attitudes towards accountants. The Surrey Chambers Tomlinscote Career day in February was a perfect example of this, with students relishing the thought of being their own boss and travelling the world one day. Who said accountancy is boring!

www.davisburtonsellek.com

Visit the website for Surrey Chambers' member offer details or call Dawn O'Leary on 01344 620495 quoting Newslink.

www.surrey-chambers.co.uk/privilege.php

Make sure you book a place on our latest export training course

SURREY CHAMBERS of Commerce are holding a brand new training event for potential exporters on Tuesday, 9 June 2009.

The one day course, called *Export Sales, Marketing and the use of International Agents and Distributors*, will outline the many aspects that need to be considered when establishing an export operation.

It will raise awareness of the benefits of export sales, methods of distribution, sources of information, safe costing and quotations, winning the order and how to get paid on time.

It will also explore the vital areas of Agency and Distribution. The course examines the differences between an Agent and a Distributor and when and where the use of each would be most appropriate.

The seminar will also discuss methods of finding, appointing and motivating agents and distributors and examine the relevant aspects of EU Law of Agency, highlighting the pitfalls and potential costs of getting it wrong.

It will be held from 9am to 4.30pm and costs £204.35 +VAT for members and £245.22 +VAT for non-members.

If you are interested in booking a place on the course email export@surrey-chambers.co.uk or call 01483 726655.

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